# APS Supervisor Core: Strengths-Based Development/ Supervision

INSTRUCTOR LED TRAINING (VIRTUAL COURSE)

PARTICIPANT MANUAL





## **Funding Sources**









This training was developed by the Academy for Professional Excellence, with funding from the California Department of Social Services, Adult Programs Division.

Curriculum Developer, 2020

Joanne Chen, MA, CPC Introduction

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#### Introduction

We are pleased to welcome you to **APS Supervisor Core: Strengths-Based Development/Supervision Participant Manual**, developed by Adult Protective Services Workforce Innovations (APSWI), a program of the Academy for Professional Excellence under a grant from the California Department of Social Services, Adult Programs Division.

The Academy for Professional Excellence, a project of San Diego State University School of Social Work, was established in 1996 with the goal of revolutionizing the way people work to ensure the world is a healthier place. Our services integrate culturally responsive and recovery-oriented practices into our daily work to promote healing and healthy relationships. Providing around 70,000 learning experiences to health and human service professionals annually, the Academy provides a variety of workforce development solutions in Southern California and beyond. With five programs, three divisions and over 100 staff, the Academy's mission is to provide exceptional learning and development experiences for the transformation of individuals, organizations and communities.

APSWI is a program of the Academy for Professional Excellence. APSWI is designed to provide competency-based, multidisciplinary training to Adult Protective Services professionals and their partners. APSWI's overarching goal is the professionalization of Adult Protective Services professionals to ensure that abused and vulnerable older adults and adults with disabilities receive high quality, effective interventions and services.

APSWI partners with state and national organizations and experts in the older adult and adults with disabilities professions to empower APS professionals and those they serve to live safely, peacefully and in a world that is free from abuse and neglect.

#### APSWI's partners include:

- National Adult Protective Services Association (NAPSA) Education Committee
- California Department of Social Services (CDSS), Adult Programs
   Division
- County Welfare Directors Association of California (CWDA),
   Protective Services Operations Committee (PSOC)
- California's Curriculum Advisory Committee (CAC)



### **Partner Organizations**

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Academy for Professional Excellence

https://theacademy.sdsu.edu/programs/apswi/

#### Megan Juring, APS Leaders Institute Program Coordinator, APSWI

Academy for Professional Excellence

https://theacademy.sdsu.edu/programs/apswi/

## Jennifer Spoeri, Executive Director, National Adult Protective Services Association (NAPSA)

https://www.napsa-now.org/

#### Paul Needham, Chair, NAPSA Education Committee

https://www.napsa-now.org/

## James Treggiari, Adult Protective Services Liaison, Adult Protective Services Division

California Dept. of Public Social Services

https://cdss.ca.gov/Adult-Protective-Service

## Chris Alire and Francisco Wong, Co-Chairs, Protective Services Operations Committee of the County Welfare Director's Association

https://cwda.org/about-cwda



## **Acknowledgements**

This training is the result of a collaborative effort between Adult Protective Services administrators, supervisors, staff development officers and workers across the state and the nation; professional educators; and the Academy for Professional Excellence staff members. APSWI would like to thank the following individuals and agencies:

#### **Agencies**

California Department of Social Services, Adult Programs Division
Arizona Department of Economic Security, DAAS-Adult Protective Services
National Adult Protective Services Association

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### **Executive Summary**

## **APS Supervisor Core: Strengths-Based Development/Supervision**

Why focus on strengths? The research is clear that the use and development of strengths in the workplace increases work performance, retention, and well-being for staff at all levels. Join us for this interactive, foundational training on strengths-based development and supervision. Identify and explore your strengths and how to apply a strengths-based supervisory approach with your staff. Tips, tools and best practices will be shared for use on the job and in supervision.

#### Virtual Training:

- The following virtual instructional strategies are used throughout the course: short lectures (lecturettes), interactive activities/exercises including breakout groups, chat box discussions, large group discussions, self-reflection, poll options, and individual practice. PowerPoint slides and role-playing/demonstrations are used to stimulate discussion and skill development.
- Participants will need access to a computer with video conferencing capability and be able to connect to the virtual platform being used to deliver this training. A headset or earbuds with microphone and a video camera are highly encouraged. Participant Manual is a fillable PDF if using Adobe Acrobat. Participants are encouraged to either print a hard copy or ensure access to Adobe Acrobat to allow for highlighting, typing in comments and filling out worksheets.

#### **Course Requirements:**

- <u>Pre-Training Assignment</u>: Prior to the training, participants will be sent a Prework Supplemental Manual. They will complete a strengths assessment and the Your Top Strengths Handout (parts as indicated in directions). It will take approximately 60-75 minutes. This <u>must</u> be completed prior to attending the training. This will be included as a major processing activity and needs to be readily available for the training.
- Completion of the entire module is required to receive course completion credit.

**Target Audience**: This workshop is intended for new supervisors or experienced staff who may require a refresher.

#### **Outcome Objectives for Participants:**



By the end of this training participants will be able to:

- Compare and contrast the benefits and limitations of the strengthsbased approach.
- Identify how each of your top strengths/talents (as described in your strengths assessment report) have contributed to your role/career.

Discuss how you might approach supervising staff in an APS case study using the strengths-based approach and your top strengths/talents.



## **Course Outline**

CONTENT	MATERIALS	TIME
WELCOME, HOUSEKEEPING AND INTRODUCTIONS		10 minutes
Display Name Change Instructions	Slide 1	minutes
Welcome, Housekeeping and Introductions	Slides 2	
Technology Overview	Slide 3-4	
Introduction of Trainer	Slide 5	
Learning Objectives	Slide 8	
Group Agreements	Slides 7-8	
STRENGTHS-BASED APPROACH		20 minutes
What Is Strength?	Slide 9 Chat Box Activity	
Who Represents Strength?	Slide 10 Chat Box Activity	
Deficit Model	Slides 11	
Benefits of Strengths-Based Approach	Slides 13-18	
Poll: Strengths Use Gut Check	Slide 19	
Limitations of Strengths-Based Approach	Slides 20-23	
STRENGTHS ASSESSMENTS		50 minutes



	T	ı
Strengths Assessments	Slide 24-25	
	Slides 26-31	
	Your Pre-work	
	Solo Work: Matching and Action	
	Planning	
	Small Group Discussion	
	Large Group Debrief	
Your Top Strengths	<i>Pre-work</i> Handout: "Your Top Strengths"	
	BREAK	10 minutes
STRENGTHS-BASED SUPERVISION		55 minutes
Strengths-Based Supervision	Slides 32-34	
Poll: Strengths-Based Supervision	Slide 35	
	Slides 36	
	Solo Activity	
	Handout #1: "Strengths-Based	
Strengths-Based Supervision	Supervision	
Self Assessment	Self-Assessment"	
	Slide 37	
	Handout #2: Strengths-Based	
Tool: Strengths-Based Questions	Coaching Questions for Supervisors	
	Slides 38-40	
	Small Group Work	
APS Scenario	Large Group Debrief	

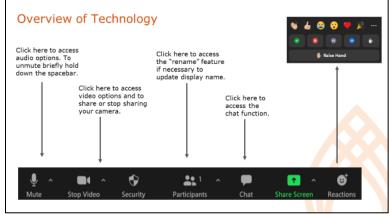


What Are You Committed To?	Slide 41 Chat Box Activity	
CLOSING AND EVALUATION		5 minutes
Evaluation		
Thank You	Slide 42	
References		
Pre-Work: Your Signature (Top) Strengths or Strengths Roles		
TOTAL TIME		150 MINUTES











## Breakout Groups Joining the breakout group: Click join Asking for help: If you click Ask for Help, it will notify the meeting host that you need assistance and they will be asked to join your breakout room. Leaving the breakout group: You can leave the breakout group: You can leave the breakout room and return to the main meeting session at any time, or you can leave the meeting entirely from the breakout room. 1. Click Leave Breakout Room. 2. Choose if you want to leave the breakout room or the entire meeting. 3. When the host ends the breakout rooms, you will be notified and given the option to return to the main room immediately, or in 60 seconds.

Your Trainer for Today:

[NAME]

[TITLE]

[ORGANIZATION]



- Compare and contrast the benefits and limitations of strengths-based approach.
- Identify how your top strengths/talents (as described in your assessment report) have contributed to your role/career.
- Discuss how you might approach supervising staff in an APS case study using the strengths-based approach and your top strengths/talents.



#### **Group Agreements**

- Supportive:
   Encouraging/Strengths-Focused
- Non-Judgmental & Respectful
- Permission to share only what I feel comfortable sharing
- Ask for clarification when needed
- Accountability your role in implementation
- Acknowledge diversity of attendees
- Self-care

#### **Group Agreements**

"Confidentiality will be maintained: What happens during this training will not be shared outside of this group with the exception that the learning and key takeaways can be shared. Specific details shared by members of these groups during this learning session will not be divulged."

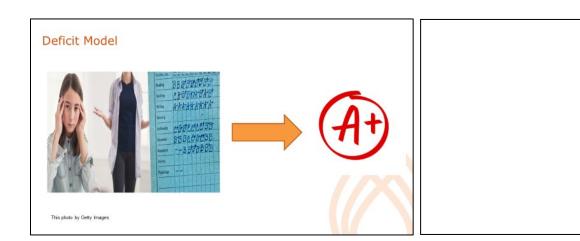
#### What is Strength?

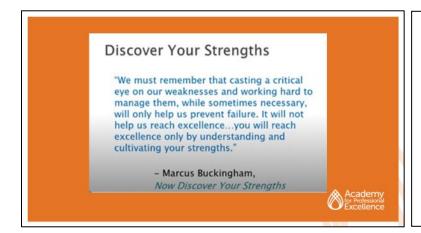
- Something that you're good/talented at
- What you are known for
- What comes easily to you / innate
- Energizing, feels good/fun to use
- Can be developed
- Can atrophy due to lack of use
- Drives performance
- Flow













#### Benefits of Strengths-Based Approach



27 workplace studies of strengths-based interventions:

- Focused on the use and development of strengths
- Published between 2010 and
- American, Indian, South African, Canadian, Germanspeaking, Dutch, Israeli populations

Miglianico, Marine et al. (2020). Strength Use in the Workplace: A Literature Review. *Journal of Happiness Studies*. 21.

#### Benefits of Strengths-Based Approach

- Well-being
  - "Satisfaction, pleasure, commitment, and meaning''



#### Benefits of Strengths-Based Approach

- · Work Performance
  - Decrease burnout and turnover
  - Motivation
  - · Managing workload
  - · "Productivity, sales, and profit"
  - · Team performance

Gallup. "2015 Strengths Meta-Analysis Report." https://www.gallup.com/cliftonstrengths/en/269615/strengths-meta-analysis-2015.aspx





## Benefits of Strengths-Based Approach "Organizations that invest in strengths-based development achieve as much as a 29% increase in profit." https://www.gallup.com/cliftonstrengths/en/269615/strengths-meta-analysis-2015.aspx

#### Benefits of Strengths-Based Approach

"Vitality, flow, passion and engagement"





#### Benefits of Strengths-Based Approach

If your manager primarily	The chances of active disengagement are			
Ignores you	40%			
Focuses on your weaknesses	22%			
Focuses on your strengths	1%			
Rath, T. (2007). StrengthsFinder 2.0. New York: Gallup Press.				



#### Poll: Strengths Use Gut Check

 How often do you leverage your strengths/talents at work?



#### Limitations of Strengths-Based Approach

Leaves Weaknesses Unaddressed

#### Solutions:

- Strengthen a weakness if it's impacting a key part of your job.
- Find a complementary partner.

OR

Use a strength to compensate for a weakness or help approach differently

## Limitations of Strengths-Based Approach

Overusing strengths or using inappropriately

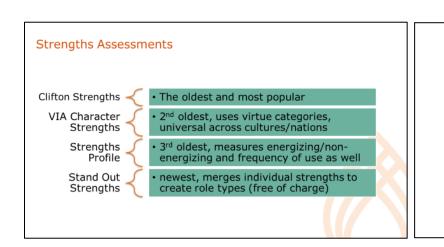


Solution: Self-awareness is key.



## Limitations of Strengths-Based Approach Focuses on the individual Solutions - Ask yourself: 1. What outcomes are desired? 2. Who can best help achieve those outcomes? 3. What developmental support does my direct report need https://hbr.org/2016/01/strengths-based-coaching-can-actually-weaken-you







#### **Strengths Assessments**

- Measure intensity of strengths use
- Strengths can be developed
- Upgraded versions of some assessment reports available (\$)
- Terminology of and approach to weaknesses differ
- Not for hiring

#### Your Prework

Complete Part 1 and Part 2 (questions #1 and #2 only) of "Your Top Strengths" Worksheet.

Part 1.

Signature Strength/Role	1	At my best using this strength, I	W	hat do I need to watch out for (i.e., blind spots) when using this strength		Support/Actions needed to be at y best with using this strength
Example: Responsibility		Take ownership of every project to ensure high quality output/outcomes. I am extremely reliable. Others can count on me and often turn to me for support.	•	I tend to take on too much and get overwhelmed. Their lesponsible for everything. I need to be more selective about what I take on.	:	Delegate more. Divide up tasks with others and be clear about who's responsible for what. Say no to projects that are not aligned with our annual priorities. Negotiate deadlines if needed. Work with my supervisor to come up with clear metrics to know what's enough.

#### Your Prework

Part 2. Reflection Questions

- At work, what are your top responsibilities?
- What are you known for at work?





#### **Pre-work Instructions**

We look forward to seeing you at the training! Below are instructions for the prework, which will take 60-75 minutes to complete (depending on which strengths assessment is completed). Please complete by \_.

- 1. Review the "Summary of Strengths Assessments" handout and complete one of the assessments.
- 2. Review your results report. Highlight keywords/ideas that resonate with you and any tips you wish to try.
- 3. Complete Part 1 and Part 2 (Questions #1 and #2 only) of "Your Top Strengths" Worksheet.
- 4. Be prepared to discuss your answers to the following questions in small groups:
  - a. What were your first impressions of your results report?
  - b. Anything that surprised you?
  - c. Considering your experience with taking the assessment and the amount and quality of information given in the assessment report, would you use this assessment with your staff- whether individually or on your team? Why or why not?

SUMMARY OF STRENGTHS ASSESSMENTS				
	SUMMARY OF	STRENGTHS A	SSESSMENTS	
Name of		Length of		
Assessment	Description	Assessment	Price	Resources
CliftonStrengths Assessment	<ul> <li>Measures how strongly 34 talent themes, including your Top 5 themes, show up in your work/life</li> <li>Recommends focusing on Top 5-10 themes and partnering with others who have different strengths</li> <li>Available in more than 25 languages and can be modified for individuals with disabilities</li> <li>Used by over</li> </ul>	<ul> <li>Timed, 30-50 minutes to complete</li> <li>177 paired statements</li> </ul>	<ul> <li>Top 5         Report from either:</li> <li>StrengthsFi nder 2.0         book         (\$9.49 on Amazon), which includes access code for the assessment OR</li> <li>Gallup's website (\$24.99).</li> </ul>	including over 1,300 videos on the CliftonStrengths YouTube Channel.  • We recommend starting with the • Discover Your Strengths -



	24 million people and over 90 percent • of Fortune 500 firms		We     recommend     getting a     new copy     of the     StrengthsFi     nder 2.0     book     (Option 1),     which     provides     more     examples     and tips     than just     getting the report from     the     website.	Top themes. Each episode averages 20-30 minutes in length.
VIA Character Strengths Survey	<ul> <li>Measures 24         character         strengths         depicted in         philosophical,         psychological,         and religious         texts across         cultures</li> <li>Creators         believe that         with effort and         attention, you         can strengthen         any character         strength.</li> <li>Taken by         more than 13         million         people in 195         countries</li> </ul>	<ul> <li>Un-timed, 15</li> <li>minutes (or longer) to complete</li> <li>96</li> <li>question s</li> </ul>	• Top 5 Character Strengths Report   Personality Test	<ul> <li>Find Your 24         Character         Strengths           Personal         Strengths List           VIA Institute     </li> <li>Amazon.com:         the power of         character         strengths         appreciate and         ignite book         (\$20.99 on         Amazon)     </li> <li>VIA Courses for         Personal &amp;         Professional         Strengths         (\$100-\$500) on         different topics,         including how to         use character         strengths at         work.</li> <li>VIA Strengths</li> </ul>



				<u>YouTube</u> <u>Channel</u>
Strengths Profile	<ul> <li>Measures 60 strengths</li> <li>Reports share your realized strengths ("strengths you use and enjoy"), unrealized strengths ("strengths you don't use as often"), learned behaviors ("things you do well, but may not enjoy"), and weaknesses ("things you find hard and don't enjoy").</li> </ul>	Un-timed, 20 minutes (or longer) to complete	• \$19.05 for Introductor y Profile	The Strengths     Profile Book:     Finding What     you Can Do +     Love to Do And     Why It Matters



	Used by over 1 million people and more than 5,000 organizations in 90 countries1	<ul> <li>180</li> <li>questions</li> <li>Can re- take after</li> <li>6 months</li> <li>to notice</li> <li>any</li> <li>changes</li> </ul>		book (\$11.49 on Amazon)  • Strengths Profile Youtube Channel, which contains videos on general concepts and user stories
StandOUT Strengths Assessment	<ul> <li>Determines your primary and secondary "StandOut Roles"; each role profile describes a "combination of traits that helps you stand out at work," your impact on others, &amp; what value you bring to your organization/ team</li> <li>Taken by 750,000+ people all over the world;use by organizations</li> </ul>	<ul> <li>Timed,15-20</li> <li>minutes to complete</li> <li>34 questions</li> </ul>	• Free assess ment and report	<ul> <li>StandOut 2.0:         Assess Your         Strengths, Find         Your Edge, Win         at Work         <ul> <li>book (\$14.88</li></ul></li></ul>



#### **Your Top Strengths Worksheet**

#### Part 1. Your Signature (Top) Strengths or Strengths Roles

<u>Instructions</u>: Complete the table below with your Top Strengths or Top Strengths Roles (according to the assessment), as well as insights from your results report and your own reflection. If your report gives you more than 5 Top Strengths, pick 5 that you would like to focus on for this training.

Signature Strength/Role	At my best using this strength, I	What do I need to watch out for (i.e., blind spots) when using this strength	Support/Actions needed to be at my best with using this strength
Example: Responsibility	<ul> <li>Take ownership of every project to ensure high quality output/outcomes.</li> <li>I am extremely reliable. Others can count on me and often turn to me for support.</li> </ul>	I tend to take on too much and get overwhelmed. I feel responsible for everything. I need to be more selective about what I take on.	<ul> <li>Delegate more. Divide up tasks with others and be clear about who's responsible for what.</li> <li>Say no to projects that are not aligned with our annual priorities.</li> <li>Negotiate deadlines if needed.</li> <li>Work with my supervisor to come up with clear metrics to know what's enough.</li> </ul>



#### **Part 2. Reflection Questions**

1. At work, what are your top responsibilities?



- 2. What are you known for at work?
- 3. How have your Signature Strengths supported you in your role, helped you be successful in the things you listed for Questions #1 and 2?

#### Part 3. Action Planning

<u>Instructions</u>: Select 1 or 2 Signature Strengths/Strengths Roles that you could lean into more to increase your effectiveness at work. Create an action plan using the table below. Be specific in what, where, when, and how you are going to use your strengths.

Signature Strength/Role	How might you use this strength more?	What support is needed?
Example: Relator	<ul> <li>I can take more time to connect with my staff individually instead of just focusing on business. I will reserve the first 5-10 minutes of supervision to get to know them as people.</li> <li>I will also reserve 10 minutes during team meetings for ice breakers.</li> </ul>	I can solicit ice breaker ideas from my staff so that they feel a part of the process.



## Fill out the Question #3 (in Part 2) by matching top strengths to your important responsibilities: How have your Signature Strengths/Strengths Roles helped you be successful in what you listed for Questions #1 and #2? Top Responsibilities Signature Strengths/StandOut Roles Helping to resolve employee issues and disputes Individualization, which helps me custom-design solutions that will satisfy all involved. Consistency, which helps me create clear and fair rules that everyone can follow.

## Signature Strength Role Example: Relator Relat





Academy for Professional Excellence. Feb. 10, 2017. "Implementing Strengths-Based Supervision." Presentation.

Large Group Discussion			
-	Briefly, please share with us:  Any takeaways, discoveries, surprises?		
Strengths-Based Supervis	ion		
identifies talent, creates opportu	sitive interactions whereby [the] supervisor nities to develop that talent, and encourages and tasks toward a specific goal."		



#### Strengths-Based Supervision Examples

- Asking the question, "Why do you think I would promote you?"
- Putting people in project groups based on their strengths
  - (e.g., a mix of achievers who could put things into action, strategic thinkers, those who have influencing strengths/talents).



#### Strengths-Based Supervision



"Essentially a 'way of being' with supervisees where attention is given to power 'with' rather than power 'over,' and the environment is such that both supervisor and supervisee contribute their expertise to the relationship."

Davys and Beddoe. (2010). Best Practice in Professional Supervision: A Guide for the Helping Profession

#### Poll - Strengths-Based Supervision

 How often do you help your direct reports develop their strengths?



## Solo Activity – Self Assessment

- 1. Complete Parts 1 & 2 of "Strength-Based Supervision of Staff Self-Assessment" individually.
- 1. If there's time, complete Part 3 (Action Planning).

#### Tool: Strengths-Based Questions

Strengths-Based Coaching Questions for Supervisors

- 1. Describe a successful day. What made it successful?
- What are you doing/managing well? What are you finding challenging/not managing well?
- 3. What are you feeling good about?
- 4. What's working well for you at the moment?
- What's worked for you in the past? (e.g., strategies/tools/resources/supports/skills)
- 6. What have you learned so far that could be helpful in moving forward?
- 7. Which of your top strengths can you leverage to help you move forward?
- 8. How can we build on where you are now?
- What's one thing that you could do to take a step in the right direction?

[Adapted from: https://positivepsychology.com/strengths-based-interventions/)



### Handout #1: Strengths-Based Development/Supervision of Staff Self-Assessment

#### **Part 1: Self Evaluation**

<u>Instructions</u>: In the table below, indicate with an "X" how often you practice each of the following strength-based behaviors in supervision.<sup>1</sup>

Best Practice Behaviors	Always/ Almost Always	Sometimes	Rarely	Never
1. I spend at least one hour a month with my staff on identifying their strengths and weaknesses in performance.				
2. I give my staff specific, strength- based feedback.				
3. I make expectations and outcomes clear with my staff, and expectations and outcomes are stated in strengthbased language.				
4. I ask my staff for feedback on my supervision to learn about my strengths and areas for improvement.				
5. I celebrate with my staff when they meet professional goals.				
6. I take time to learn about my staff members' lives to better understand their unique cultural values and strengths.				

<sup>&</sup>lt;sup>1</sup> Adapted from the work of Nora Gerber and Gil De Gibaja in "Assessing My Own Strength Based Work," StrengthBased Family Centered Practice for CSWs. Training curriculum, Los Angeles County Department of Children and Family Services, 2004.



7. I acknowledge - verbally and in writing - my staff members who are doing good work. I try to notice those who are doing the right things.		
8. I regularly ask my staff members for ideas on how to improve the operations of the agency, perform follow-up, and advocate for ideas that might work.		
9. I write employee performance reports that are strength-based; each item reflects a positive outcome (change) that is expected/desired.		
10. I work to create a positive environment for my unit.		
11. I demonstrate confidence in the ability of my staff to make good decisions and let them do the job in a way they think it should be done.		
12. When mistakes occur, I avoid blame and, instead, work with the staff member to find ways to prevent similar problems in the future.		



#### Part 2. Summary

My Strengths as a Supervisor:

<u>Instructions</u>: In the text boxes below, summarize your strengths as a supervisor (i.e., behaviors indicated with an "Always/Almost Always" rating) and identify 3 areas for improvement.

Evample, I make evacetations and outcomes clear with my staff. I take time to
Example: I make expectations and outcomes clear with my staff. I take time to learn about my staff members' lives to better understand their unique cultural values and strengths.
Potential Areas for Improvement:
Example: I need to celebrate with my staff more when they meet professional goals.



#### Part 3. Action Planning

<u>Instructions</u>: Create a developmental plan for yourself in the form of goal statements (specifying when, where, and what) to strengthen those areas needing improvement.

Action Plan for Improvement:
Example: Starting in April, I will set aside 10 minutes at the beginning of every
team meeting for reviewing and celebrating milestones and successes achieved
by my staff during the previous month.



## Handout #2 Strength-Based Coaching Questions for Supervisors

- 1. Describe a successful day. What made it successful?
- 2. What are you doing/managing well? What are you finding challenging/not managing well?
- 3. What are you feeling good about?
- 4. What's working well for you at the moment?
- 5. What's worked for you in the past? (e.g., strategies/tools/resources/supports/skills)
- 6. What have you learned so far that could be helpful in moving forward?
- 7. Which of your top strengths can you leverage to help you move forward?
- 8. How can we build on where you are now?
- 9. What's one thing that you could do to take a step in the right direction?

(Adapted from: <a href="https://positivepsychology.com/strengths-based-interventions/">https://positivepsychology.com/strengths-based-interventions/</a>)



#### Small Group Work: APS Scenario

#### Instructions:

- Trying on a particular Strength lens/hat: How might you apply one or more of your strengths (as identified by the assessment) to this scenario?
- 2. How might you apply one or more of strengths-based supervision best practices to this scenario?
- 3. Collaborate on a plan to approach this scenario.

Feel free to use any of the coaching questions, and draw on your own experiences/solutions you've used.



#### Small Group Work: APS Scenario

An APS caseworker struggled with the fact that there was less control over their schedule/caseload and needed to be extremely flexible, unlike in their previous position with In-Home Supportive Services (IHSS), where one had more control.

As the supervisor, what would you do in this case?



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#### What Are You Committed to?

Please share one of your goals in the chat box.









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